

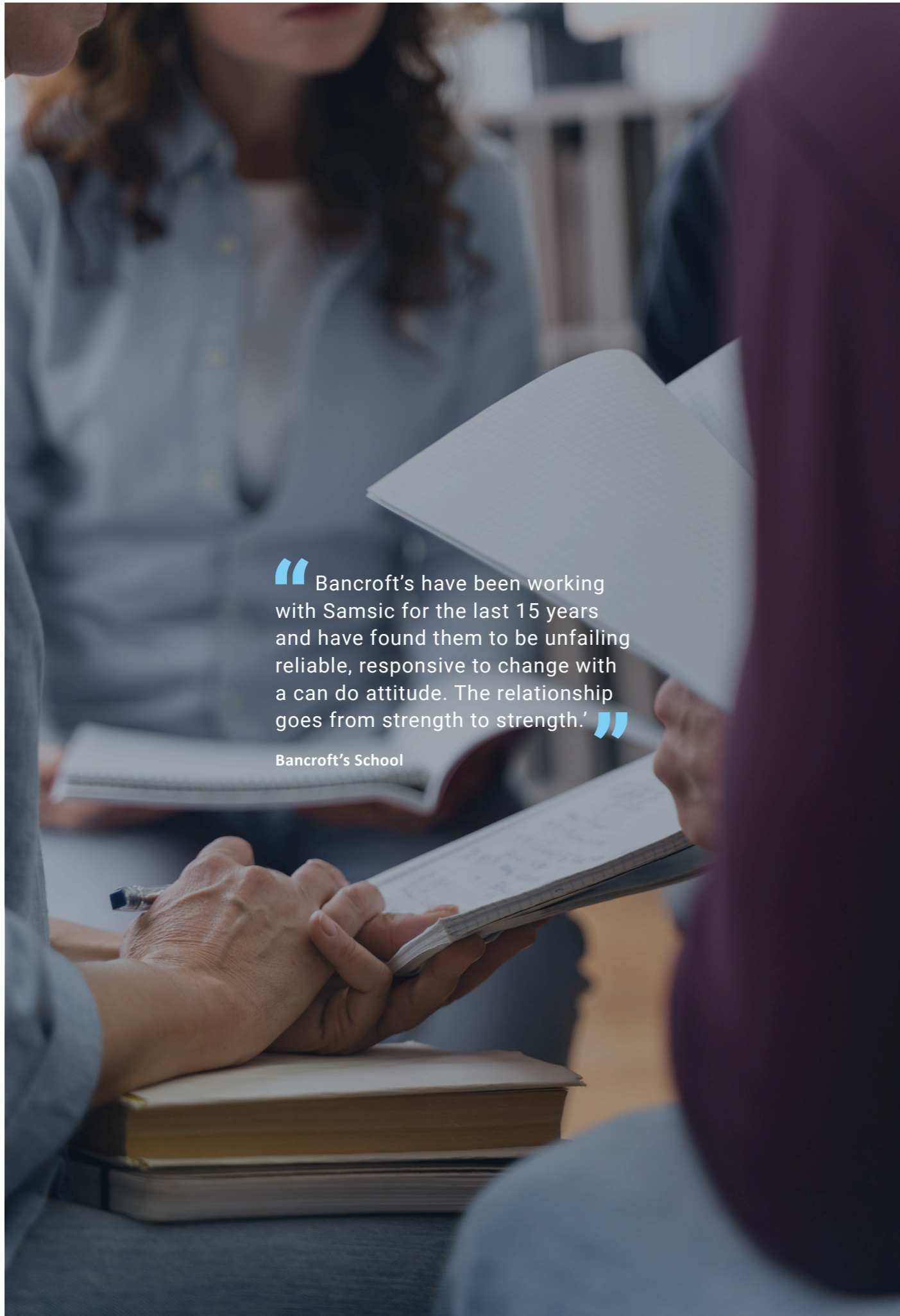


# INNOVATE EDUCATE COLLABORATE



02476 549 000 | [communications@samsic.uk](mailto:communications@samsic.uk)

Managing Your Workspace



“ Bancroft’s have been working with Samsic for the last 15 years and have found them to be unfailing reliable, responsive to change with a can do attitude. The relationship goes from strength to strength. ”

Bancroft’s School

Businesses have a responsibility for the wellbeing of their employees, and – with 75% of leaders putting employee wellbeing on their agenda – the impact of poor physical and mental health in the workplace is becoming widely known.

So, give your employees a reason to come back to the office. Let them know their health is important. That you’re making real changes to positively impact their workplace and, in turn, their wellbeing.

**Putting your client’s client at the centre of your service**

**WHY**

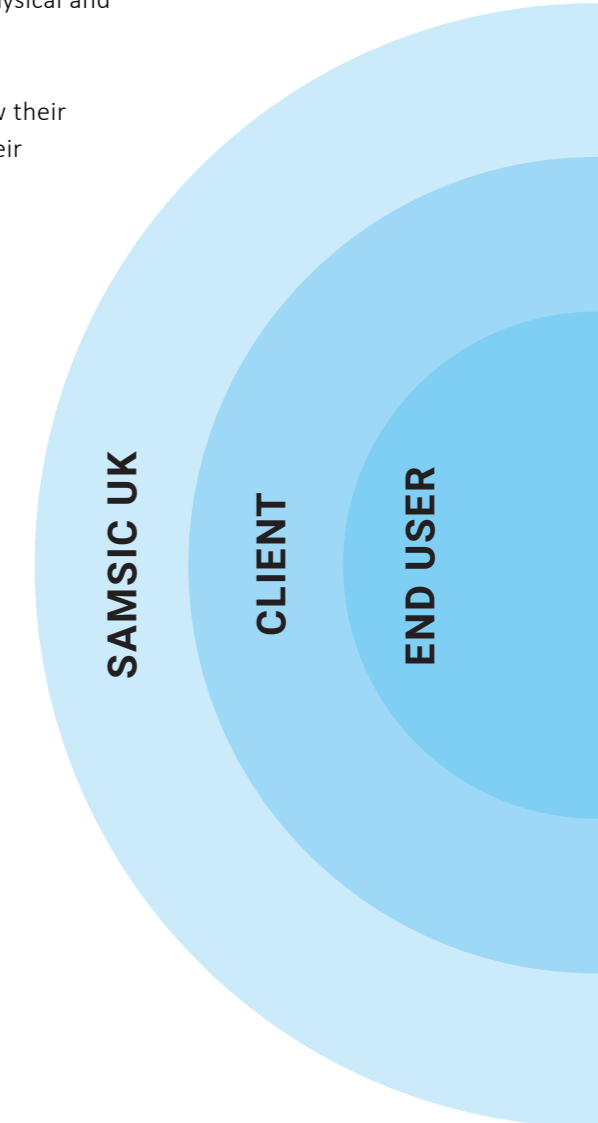
Give your employees a reason to come back to the office. Let them know their health is important and that you’re making real changes to positively impact their workplace, and in turn, their wellbeing.

**WHAT**

With Samsic you’ll get a bespoke solution to ensure the most safe, secure and hygienic workspace for you and your employees. There’s no one-size-fits-all solution here.

**HOW**

We look at your business needs and apply LEAN techniques, risk analysis, data analytics, trend analysis and sector benchmarks to bespoke service plan.



**EXPERTS**

We hold ourselves to the highest standards, taking care of your full integrated facilities management.

**SOCIAL**

We always do the tight thing to reduce our environmental impact and our use of the planet’s resources.

**GOVERNANCE**

Innovations are the foundation of all we do. We discover and implement innovative solutions, methods and ways of working.



## ▶ OUR SERVICES

### Commercial Cleaning Services

We begin our work by providing an Operational Excellence framework that's bespoke for you and your site. In this, we examine your business processes, techniques, methods and approaches, so we can match our solutions to exactly what's needed.

We also use LEAN tools to create waste-free service models. Our team will complete an assessment of your existing processes and procedures and make any recommendations for improvement, before we take over the responsibility.

“ Enjoy-Work has worked with Samsic for the past 15 years and during that time they have consistently demonstrated their commitment, not only to our business but also to the global companies we have based on our site.

Samsic aren't simply a service provider - we're proud to call them partner! ”

**Helen Eyley,**  
Head of Brand, Chiswick Park Enjoy-Work!



**Samsic delivers a global and complementary range of services with the aim of enhancing people's environments and performance.**

Facilities Management Washroom, Pest Control, Window Cleaning, Reception, Concierge, Front of House. By managing some or all your peripheral services, our experts contribute to the performance of your ecosystem.

### Washroom

Our washroom hygiene services ensure critical workspace environments are safe, clean and hygienic, providing enhanced staff and user morale and satisfaction.

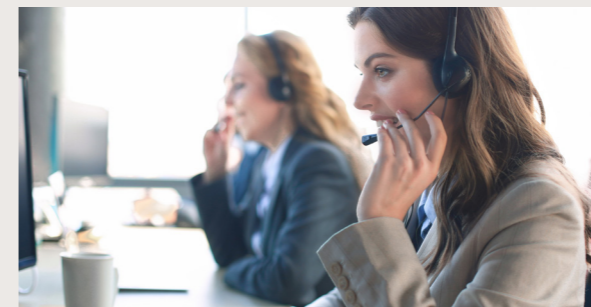
Our cleaning teams complete touchpoint cleaning, washroom cleaning and consumable replenishment on a demand-based frequency, to provide consistently excellent standards.



### Reception, Concierge, Front of House

We provide guest / visitor management systems, works of art and sculptures, fresh flowers, scent and ambience, digital newspapers, magazines as well as bespoke branded items.

We offer dry cleaning and laundry services, clothes alterations, personal shopping, mail and package forwarding, travel planning and source tickets for hospitality events, theatre and concerts.



### Pest Control

Our pest control solution provides a comprehensive planned and responsive service for all infestations and associated risks. We partner with the leading pest control businesses to provide quick, safe, effective and responsive pest control solutions for rodents, insects, birds and bugs.

Our service solution is delivered by trained and accredited pest technicians applying approved and humane control techniques.



### Window Cleaning

We provide high-quality window cleaning as a complementary service to our core cleaning offer. Window cleaning and glass cleaning maintain a positive workplace environment and facilitate enhanced building user satisfaction.

We apply a range of traditional and innovative solutions to provide the flexibility to meet any glazing or access requirements. We use 'reach and wash' solutions to allow unobtrusive access to most windows and use the Stingray innovation to enable window and glass cleaning to be incorporated easily into our core cleaning service.





## Technical Maintenance

We provide a full range of planned, scheduled and responsive maintenance to all building systems.

By outsourcing your facilities management to Samsic UK, you benefit from technical solutions tailored to your requirements, that will increase the value and life cycle of your facilities.

Multi-skilled professionals carry out the preventive, corrective and curative maintenance of your equipment. Our mobile staff deliver their services according to an ISO 9001 certified management process, and guarantee you safe and constantly available equipment.

To ensure the highest standard of technical maintenance, we work with you to optimise your production equipment, reduce your energy bill and maintenance costs and guarantee your employees functional, healthy and pleasant workspaces.



## Landscaping & Ground Maintenance

Our landscaping services include amenity grass cutting, shrub maintenance, arboriculture and planting.

Our external maintenance solutions enable us to provide our customers with positively maintained and safe outside spaces that add to the amenity of their sites. Using supply partners, we provide planned horticulture and landscaping services and support safe winterisation.

Our landscape services include amenity grass cutting, shrub maintenance, arboriculture and planting. We operate a planned frequency service based on climate patterns and amenity needs.

Our winter maintenance service provides precautionary salting and snow clearance of vehicle routes, car parks and pedestrian walkways. We co-ordinate salting frequencies based on temperature and moisture triggers to create safe environments and maintain the functionality of our customers' locations.



## Security Solutions

Our expertise as an international security services company enables us to respond quickly and effectively to your needs. Whether that's static guarding, mobile patrols, key holding, or events.

As part of our integrated approach we use electronic systems alongside guarding to provide a service that is affordable, adaptable and deliverable. All of our security systems are also installed and maintained by our dedicated, highly-trained and skilled service partners to NSI NACOSS Gold standards.

Our market leading technological security solutions include CCTV, intruder, fire and access control systems and alarms. Our innovative approach to security services allows us to support you to protect your property and people, and is what makes us one of the most trusted security companies in the UK.



## Waste Maintenance

Waste management has become a social, environmental and economic necessity. Focusing on reuse and recycling saves resources and money, as well as being more environmentally friendly. Samsic UK supports companies in all aspects of waste management.

Our goal is to help you recycle your waste, whatever your sector of activity. We have an efficient waste management system. After carrying out a rigorous and exhaustive assessment of your waste issues, we propose solutions that fit with your needs, recommending the best options in terms of selective sorting and conditioning for recyclable waste.



## Recruitment & Process Outsourcing

Our portfolio company, Sellick Partnership, provides recruitment process outsourcing solutions. Specialising in permanent recruitment for professional services disciplines including Actuarial, Change and Transformation, Finance and Accountancy, Housing and Property Services, HR, Legal, Procurement and Wealth and Investment Management roles.

By listening to people, assessing their needs, whether as an employer or jobseeker, Sellick is able to provide the perfect recruitment solution, that helps our customers appoint skilled and talented individuals.



## ▶ SUSTAINABILITY THROUGH INNOVATION

### Active Air Purification pg 10

Active Air Purification system purifies workspace air, destroying up to 99.99% harmful bacteria.

### Nordic Chem pg 11

Nordic Chem is a surface protective coating with anti-microbial properties that protects virtually any surface.

### Toucan Cleaning Solutions pg 12

Toucan is a combined disinfectant and cleaning solution suitable for all surfaces.

### Samseal Flooring Solutions pg 14

Samseal is a ceramic floor coating that extends the lifespan of most floors.

### Infogrid Technology pg 15

Infogrid is an 'intelligent' network of sensors that track the day-to-day occupancy of your building.

### Water Saving Solutions pg 16

Everything Water is an easy solution that saves up to 70% water on every use and energy on heating water.

### Ineos Hand Sanitisation pg 17

Ineos is a hospital-grade sanitiser kills up to 99.99% of viruses and bacteria.



PROVIDING A RESPONSIBLE AND INNOVATIVE SERVICES

86% REDUCTION IN WATER CONSUMPTION WITH OUR INNOVATIVE PRODUCTS

INNOVATION IS THE DRIVING FORCE OF WHO WE ARE



# Active Air Purification

Active air purification system purify workspace air, destroying up to 99.99% harmful bacteria (including coronavirus) and odours, removing pollutants, and bringing outdoor air quality indoors.

## How it works

It creates charged 'active' particles that continuously clean the air in your building. Air purification is active in every cubic cm of indoor space and surface space, simultaneously and continuously.

## Benefits

Increases occupier confidence in safe workspace



Low maintenance requirements and easy-install options



Active in every cubic cm of indoor space and surface space



Neutralises pollutants to reduce spread of disease



Fully tested and proven technology



Completely safe



**99.99%**  
Removes up to 99.99% of harmful particles and pollutants from air and work surfaces.



### Case Study Samsic UK Head Office

#### The Challenge

As staff returned to our UK head office, we needed to significantly reduce the risk of infection, both real and perceived. We aimed to create an environment where our colleagues could work with confidence.

#### The Solution

- ▶ PureAIR cleaning units (both desk- and wall-mounted) introduced in the office and washroom areas.
- ▶ The technology removes 99% of harmful airborne particles and pollutants, including Coronavirus.
- ▶ By reducing infection levels in the workplace, we minimise lost resources through sickness absence.
- ▶ Increased staff alertness, energy levels, well-being and productivity.
- ▶ Washroom odours eliminated naturally.
- ▶ Virtually no impact on noise levels or carbon consumption.



Scan the QR Code to find out more about this product.

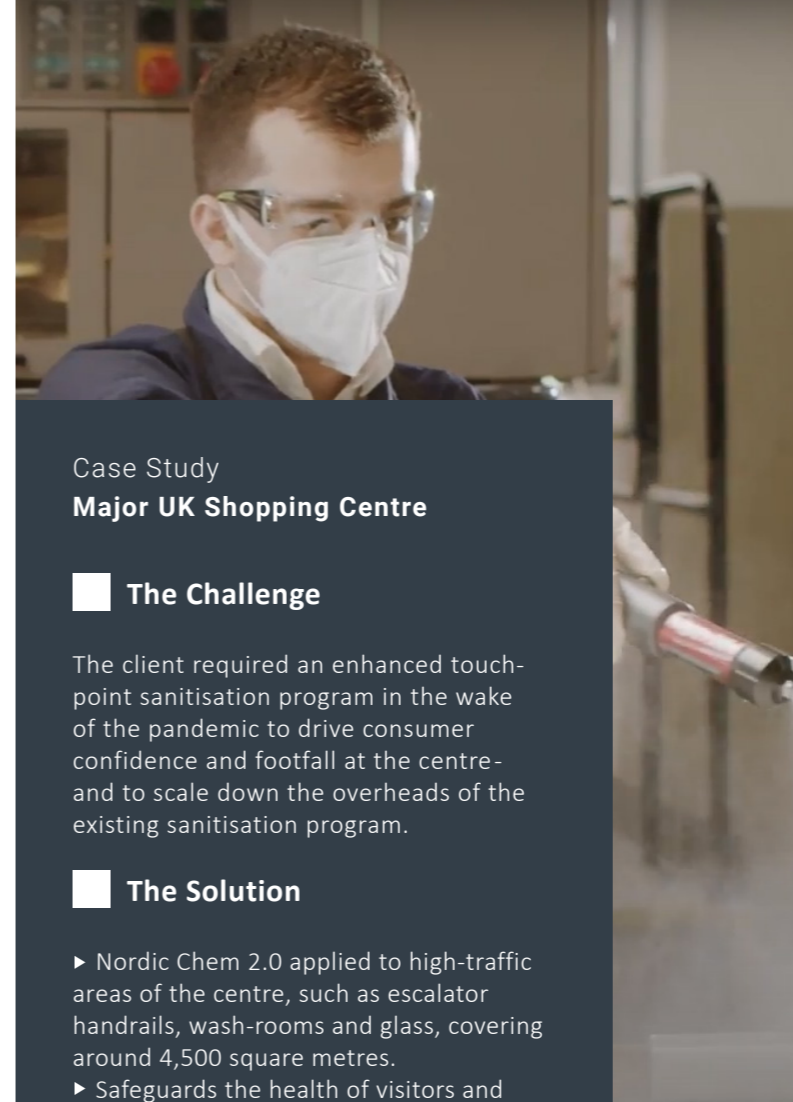


# Nordic Chem

Nordic Chem is a surface protective coating with anti-microbial properties that protects virtually any surface from 99% of bacteria and viruses (including coronavirus). The treatment works alongside your regular cleaning and sanitisation regime reducing surface cleaning time by up to 20% while drastically reducing the spread of viral infection.

## How it works

Coating is sprayed onto surfaces and dries in minutes. Provides a Nano ceramic coating to repels moisture, stains and contaminants to keep surfaces cleaner, longer. Can be applied to almost any surface, porous or non-porous, including desks, soft furnishings, and touch-points like door handles and light switches.



### Case Study Major UK Shopping Centre

#### The Challenge

The client required an enhanced touch-point sanitisation program in the wake of the pandemic to drive consumer confidence and footfall at the centre- and to scale down the overheads of the existing sanitisation program.

#### The Solution

- ▶ Nordic Chem 2.0 applied to high-traffic areas of the centre, such as escalator handrails, wash-rooms and glass, covering around 4,500 square metres.
- ▶ Safeguards the health of visitors and staff, and increases their confidence.
- ▶ Works in conjunction with the centre's cleaning regime, enhancing overall quality.
- ▶ Has helped reduce cleaning hours: almost 700 labour hours per month cut from the touch point program. Resources re-deployed in other areas of the centre.
- ▶ Enhances the look, feel and life-cycle of the centre's fixtures and fittings.



## Nordic Chem 2.0.

In addition to the benefits above, version 2.0's self-cleaning properties visually enhances and protects surfaces, increasing the lifespan of equipment and fixtures. Occupiers will see and feel the difference in the treated surfaces.

**90 DAYS**  
It is quick and easy to apply and will work continuously for up to 90 days.



Scan the QR Code to find out more about this product.

## Benefits

Keeps the surfaces cleaner for longer & works on almost any area in the building



Reduces surface cleaning time by up to 20% making it more efficient



Is ideal for high-traffic zones and touch-point areas



Helps create a safe, clean & hygienic environment with it's non-toxic qualities





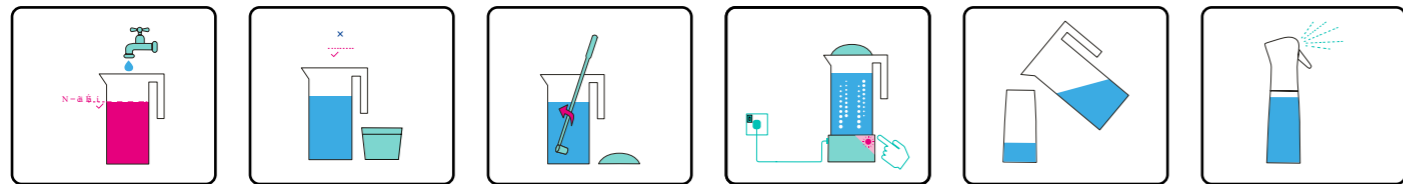
# Toucan Cleaning Solution

Toucan is a combined cleaning and sanitising solution suitable for all surfaces, made on demand in the workplace using tap water, salt and a small electric charge. It kills up to 99.99% of viruses, bacteria, and fungi on contact, including coronavirus.



## How it Works

Toucan is straightforward to prepare onsite to required quantities. Salt is mixed with water in a jug, and the solution is charged from a small plug-in base. The unit resembles an electric kettle. Used in the same way as any cleaning agent, and versatile enough for almost any surface.



## Benefits

- Cleaning and a sanitising agent
- Significantly less storage required
- Available on demand- no risk of stock shortages
- Reduces chemical costs
- No COSHH required
- Tested and certificated by independent laboratories
- Removes chemical, packaging and transport costs and waste
- Increased efficiency in cleaning teams

Scan the QR Code to find out more about this product.



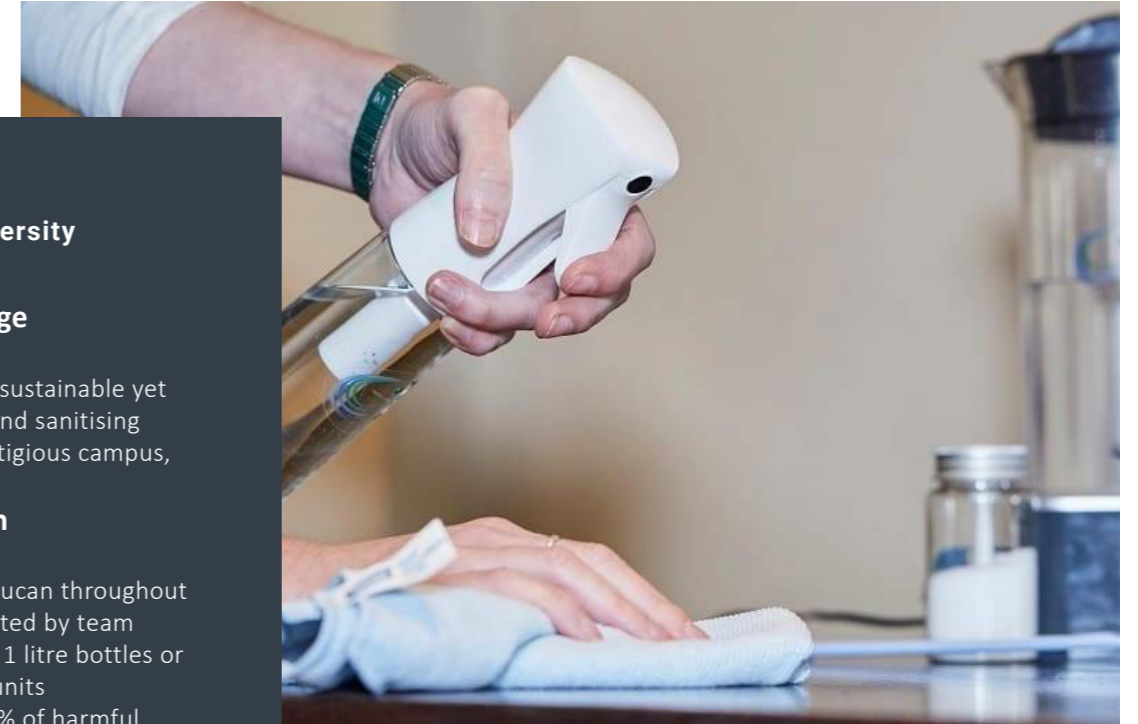
## Case Study Leading UK University

### The Challenge

Our client sought a sustainable yet powerful cleaning and sanitising solution for its prestigious campus,

### The Solution

- ▶ We introduced Toucan throughout the campus, generated by team members on-site in 1 litre bottles or continuous supply units
- ▶ Kills up to 99.999% of harmful bacteria throughout the university campus, reducing sickness absence of students and staff, along with the impact this has on the university's productivity
- ▶ Increases confidence for all university stakeholders.
- ▶ As a combined cleaner/sanitiser, it is more efficient for the team to use, and requires less storage.
- ▶ With no wastage of chemicals, single-use plastics, packaging, or supply costs, this helps our client drive their sustainability goals
- ▶ Being non-toxic, the product has no harmful effect on people on campus



- For Wiping** - spray the surface or the cloth, then wipe the surface to remove any dirt and grime.
- For Fabric** - spray and leave to soak in before removing with a clean cloth or brush.
- For Mopping** - It's great for microfibre or spray mopping, and even a traditional mop and bucket.
- For Fogging and Misting** - It's a great way to disinfect spaces and objects, and is non-toxic and hypo-allergenic.
- For Floor Machines** - Just add the solutions to the chosen machine and scrub away.

**99.999%**  
Kill rate for all allergens, micro-organisms and viruses.

**85%**  
Replaces up to 85% of all daily disinfectant and cleaning chemicals.

**100%**  
Safe to use: non-toxic, non-hazardous & no allergic reactions.



Scan the QR Code to find out more about this product.



# Samseal Flooring Solutions

Want to stop replacing floors to save reduce carbon impact and make a bold ESG statement? Samseal is a ceramic floor coating that extends the lifespan of most floors to the point that they may never need replacing again. Samseal reduces waste and longer-term maintenance costs and helps save the planet.

## How it works

For use internally and externally on rubber, vinyl, lino, wood, stone, concrete and many other floor surfaces.

## Benefits

Helps reduce carbon emissions significantly



Reduces the appearance of traffic lines, marks and scuffs



Reduces the core cleaning costs by up to 15%



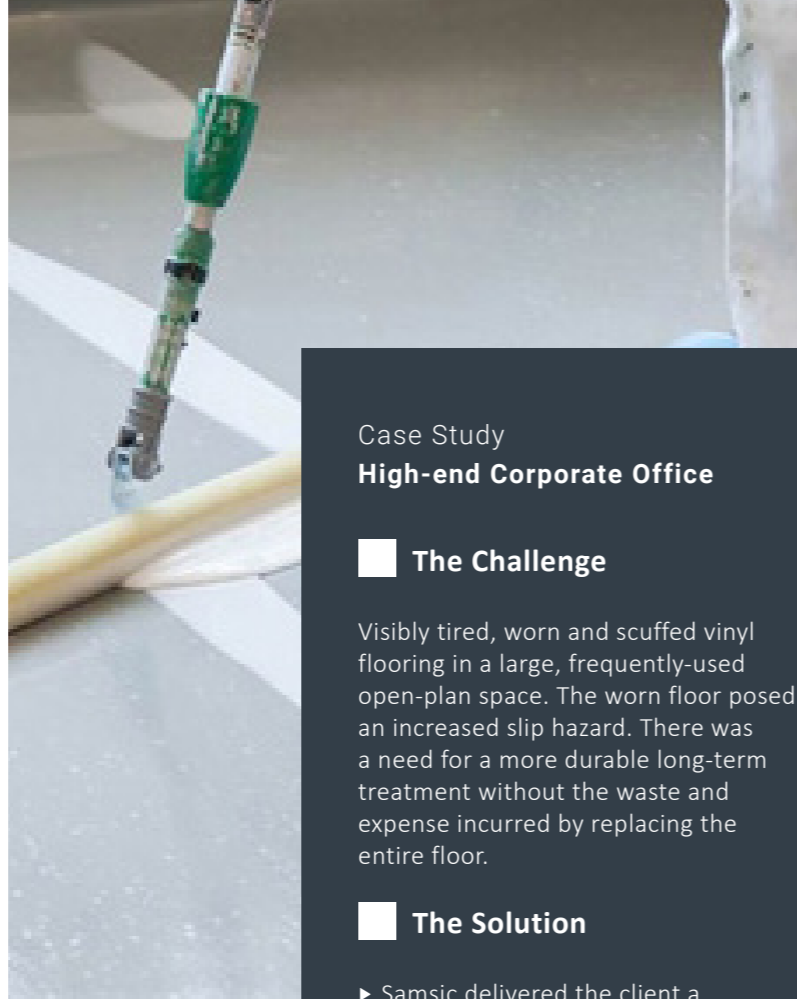
Increases labour efficiencies by up to 15%



Slip resistant to BS7975



Warranted for up to 5 years



### Case Study High-end Corporate Office

#### The Challenge

Visibly tired, worn and scuffed vinyl flooring in a large, frequently-used open-plan space. The worn floor posed an increased slip hazard. There was a need for a more durable long-term treatment without the waste and expense incurred by replacing the entire floor.

#### The Solution

- ▶ Samsic delivered the client a permanent floor coating warranted for 5 years, so that the floor never has to be replaced again – recoating is all that is required.
- ▶ The tough ceramic coating gives this well-used floor a longer lifecycle and is more resistant to scratches and wear over time.
- ▶ Treating the floor rather than replacing it saved the client up to 60% in Capex costs.
- ▶ Fast installation meant less downtime for the client.
- ▶ With less resistance and dirt retention, the surface is easier to clean – black marks come off with only water.
- ▶ Environmental benefits: no landfill impact from vinyl, and less use of chemicals and water.
- ▶ Anti-slip properties that exceed the British Standard.

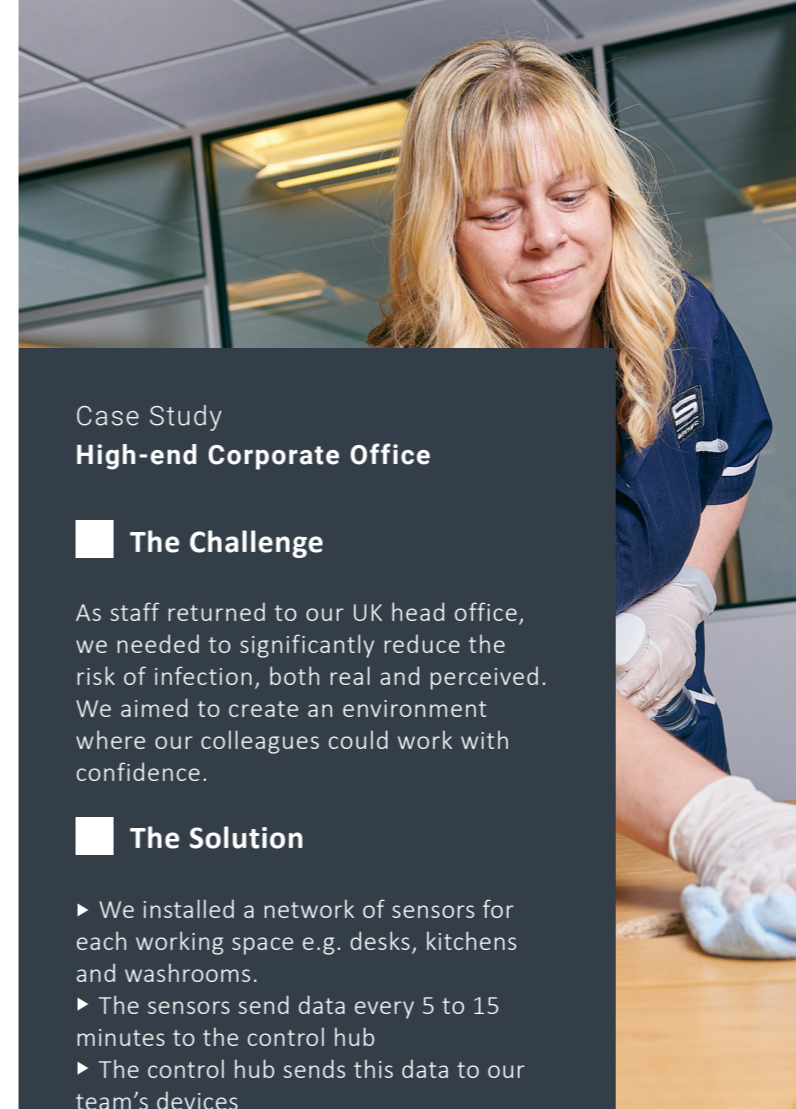


## Chemical free

No use of synthetic or harsh chemicals to clean or maintain, only water.



Scan the QR Code to find out more about this product.



### Case Study High-end Corporate Office

#### The Challenge

As staff returned to our UK head office, we needed to significantly reduce the risk of infection, both real and perceived. We aimed to create an environment where our colleagues could work with confidence.

#### The Solution

- ▶ We installed a network of sensors for each working space e.g. desks, kitchens and washrooms.
- ▶ The sensors send data every 5 to 15 minutes to the control hub
- ▶ The control hub sends this data to our team's devices
- ▶ The data helps the team respond in real time
- ▶ When the team focus their resources only where required, they have more time for detail cleaning in other areas of the building. As a result, the overall standard is higher, and the client spends less on deep/periodic cleaning
- ▶ Sensor battery life up to 15 years.



## 15 years

The world's smallest sensors takes seconds to install and has a battery life of up to 15 years.



Scan the QR Code to find out more about this product.



# Infogrid Technology

Infogrid is an 'intelligent' network of sensors that track the day-to-day occupancy of your building. The data helps our teams understand where and when to focus their cleaning and sanitisation response in real time, so that we can deliver our most efficient service each day.

## How it works

Sensors track occupancy in key work areas like desks or washrooms. The sensors send a message via a control hub to the cleaner and manager to advise a space has been heavily used, and may need attention. Feedback buttons allow people to send a message to the system when an area requires attention.

## Benefits

Cleaning resources focused only on areas that have been used in a given day

Increased confidence for staff and visitors

Immediate response to areas that require attention

Accurate understanding of workspace

More efficient and intuitive strategy

Reduced water and chemical use







## Water Saving Solutions

### How it works

We can reduce water and energy usage in your wash-room basins by up to 70%, with a volumiser device that's retro-fitted to existing taps. That's not just cold water but also hot water, saving on heating energy too. In addition, where volumiser's can't be fitted, we can supply replacement taps that offer the same sustainability gains, as well as improve the look and feel of your wash-rooms for staff and visitors. Taps, Cisterns, Urinals, Showers, we can improve them all

### Benefits

Volumisers save up to 70% water compared to an 'A' rated aerator



New taps save up to 70% compared to existing taps



Use up to 70% less hot water and save on heating that water



It has a simple and quick installation giving instant results



Simple tap adaptor volumiser



## Saves water, energy & money



Scan the QR Code to find out more about this product.



## Ineos Hand Sanitisation

### How it works

In the aftermath of the pandemic, hand sanitising solutions have become a long-term fixture in the workplace. Staff welfare and productivity are still under threat from Covid-19 and its continued variants, as well as other viruses including Rhinovirus and the flu.

INEOS Hygienics 75% Alcohol, Hospital Grade sanitisers help assure your staff and visitors that health, safety and hygiene are an everyday priority for your business.

Time to replace the old, tired and unreliable hand dispensers with high quality, reliable and consistent units, dispensing high quality, cost effective sanitiser.

Strategically place units within the business rather than everywhere – put them where people need them.

### Benefits

Touch-less dispensers- Swiss engineered



Dermatological tested



Reliable operation for peace of mind



Recharges lithium battery



Design led- a new style in hand sanitising



## Kills 99.99 of viruses and bacteria



Scan the QR Code to find out more about this product.



# ▷ ABOUT SAMSIC UK

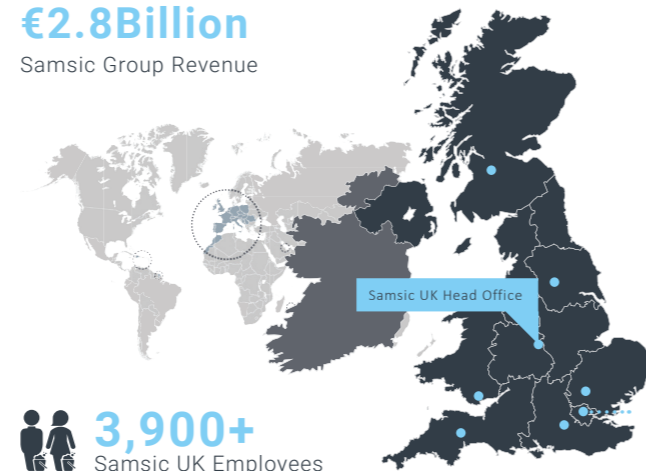
At Samsic UK, we don't just offer you a set of facilities services. We know that one size doesn't fit all, which is why we take the time to get to know you and your needs before we offer a fully integrated, bespoke Facilities Management solution.

## £75 Million

Samsic UK Revenue

## €2.8Billion

Samsic Group Revenue



**3,900+**  
Samsic UK Employees

**3,400+**  
Samsic UK Client Sites

**1,500+**  
Samsic UK Clients

Our solutions apply focused cleaning methodologies, innovative products, techniques and solutions and real-time data management to create safe, clean environments for your employees and visitors. Alongside this, we use innovative products and real-time data management to create safe environments across our service lines to ensure your staff and visitors are healthy, happy and sustained.



# OUR VALUES ◀

## WE PROMOTE A FAMILY-FEEL TO OUR BUSINESS & PEOPLE

A defined purpose-driven set of values helps our employees understand what we stand for and foster the shared sense of responsibility and family-feel to our business.



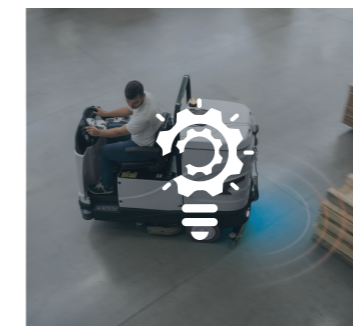
## WE TAKE PRIDE IN PROVIDING A QUALITY SERVICE TO OUR CUSTOMERS

We are experts in our chosen services and sectors. What we do, we do well, delivering consistently excellent customer outcomes.



## WE ARE RESPONSIBLE MEMBERS OF SOCIETY

We always do the right thing to reduce our environmental impact and our use of the planet's resources.



## WE DISCOVER & IMPLEMENT INNOVATIVE SOLUTIONS

Innovation is the foundation of all we do. We discover and implement innovative solutions, methods and ways of working.



## WE BELIEVE THAT A DIVERSE AND INCLUSIVE CULTURE BENEFITS BOTH US AND OUR CLIENTS

We promote diversity and equal opportunities. We optimise our resources and develop our talents.



## WE PROMOTE A CULTURE OF INTEGRITY

We are honest, open, ethical and fair. We always adhere to our word for our customers and our own people.



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We are a leading provider of trusted facilities management services working across a range of sectors, including healthcare, corporate and education.

